

**A key topic on the minds of business owners** and managers nationwide is whether to outsource their IT support needs or hire someone to handle them internally. Over the years, we have helped hundreds of small- and medium-sized businesses by taking care of all their IT needs thus allowing the managers of those businesses to focus on their core operation.

From our vantage point, here are the primary benefits of outsourcing your IT needs versus hiring internal staff:

- **Experience:** Rather than hire an IT person who may not have all the skills required to do the job, you will have access to senior level technicians with a broad base of knowledge and experience.
- **No Training:** Independent research shows that it can cost as much as \$7,500/year to train your own IT person. Our experienced staff is already trained and we absorb any costs for ongoing training.
- **Problem Avoidance:** We focus on helping you avoid IT problems from happening as opposed to merely reacting when problems do arise. We have sophisticated tools to help our customers get more from their current technology.
- **Management:** If a non-IT person is in charge of managing an IT employee or staff, it is often challenging for the manager to clearly understand if the employee is doing the right job and providing the direction that is right for the company. We provide this direction today for hundreds of companies.
- **Technology Changes:** We keep abreast on the latest technologies impacting small businesses—that is our job. If you hire someone on your staff, can you truly rely on them to know the latest

products, bug fixes, and which technologies to embrace and which to avoid?

- **No Hiring:** Hiring your own IT person or staff can be a time-consuming and costly process. We take care of that for you so you don't need to worry about finding the right tech. You also have the extra benefit of not having to pay costly payroll taxes and worker's compensation costs.
- **Lower Cost:** Our experience shows that we typically save our clients over 50% of the cost of having in-house IT staff. We do this by using our state-of-the-art technology for monitoring and managing your network, and keeping our technicians focused on doing the tasks that make economic sense for our clients. Our techs don't waste our clients' time and money on "make-work" projects.
- **No Termination Issues:** Firing staff today can be challenging. You can avoid termination issues when you outsource your IT support to us.
- **No Sick/Vacation Time:** If you rely on an in-house IT person, what do you do when he or she calls in sick or takes a vacation? With TeamLogic IT, you don't need to worry about this since we always have you covered.
- **Broad Scope:** We help our clients with a full range of technology solutions, from repair and maintenance to managed IT services and project consulting. Call us today.

**For the highest levels of availability and security, move forward with The Color Confidence. TeamLogic IT.**